



Financial and Administrative Service Department  
Purchasing Office  
PO Box 1088, Austin, Texas, 78767

March 26, 2009

Lucier Chemical Industries Ltd.,  
Attn: Betty Kendall-Jones  
P.O. Box 49000  
Jacksonville Beach, FL 32240-9000

The City has approved a contract with your firm to provide fluorosilicic acid for the Austin Water Utility in accordance with the attached documents.

|                                   |                                                                                |
|-----------------------------------|--------------------------------------------------------------------------------|
| Responsible Department:           | Austin Water Utility                                                           |
| Department Contact Person:        | Lydia Torres                                                                   |
| Department Contact Email Address: | <a href="mailto:Lydia.torres@ci.austin.tx.us">Lydia.torres@ci.austin.tx.us</a> |
| Department Contact Telephone:     | 512/972-0329                                                                   |
| Project Name:                     | 24-Month Contract for Fluorosilicic Acid                                       |
| Solicitation No.                  | STA0191                                                                        |
| Contractor Name:                  | Lucier Chemical Industries Ltd.                                                |
| Contract Number:                  | GA090000101                                                                    |
| Contract Amount:                  | \$1,456,400.00                                                                 |
| Contract Period:                  | April 1, 2009 through March 31, 2011                                           |
| Contract Options:                 | Three 12-Month Options                                                         |
| Option Amount:                    | \$910,250.00                                                                   |
| Requisition Number:               | 2200 08123000224                                                               |
| Council Date:                     | 3/26/09                                                                        |
| Agenda Item No:                   | 36                                                                             |

Thank you for your interest in doing business with the City of Austin. If you have any questions regarding this contract, please feel free to contact me at 512/974-2021.

Sincerely,

Stephen T. Aden, Sr.  
Purchasing Manager  
Purchasing Office  
Finance and Administrative  
Service Department

Cc: Lydia Torres, AWU